

RESOLUTION R-2025-15

A RESOLUTION ACCEPTING UTILITY ASSOCIATES, INC (UTILITY) AS THE LOW BIDDER FOR THE BODY-WORN/IN-CAR CAMERA SYSTEM FOR THE WARD POLICE DEPARTMENT, AND AUTHORIZING THE MAYOR AND/OR CITY CLERK TO SIGN APPROPRIATE DOCUMENTS FOR THE PROJECT

WHEREAS, IN JULY, 2024, THE GOVERNING BODY OF THE CITY OF WARD authorized, by motion, the submittal of an application to the Arkansas Department of Public Safety, through the Central Arkansas Planning and Development District (CAPDD), for a grant to aid in the purchase of a intergraded body-worn and in-car cameras system; and,

WHEREAS, IN DECEMBER 2024, THE ARKANSAS DEPARTMENT OF PUBLIC SAFETY awarded the City of Ward Police Department a \$75.000¹ grant; and,

WHEREAS, IN FEBRUARY 2025, THE CITY OF WARD properly published a Request for Proposal (bid request) and received five (5) proposals which were opened and read on March 20, 2025; and,

WHEREAS, after a Committee appointed by the Mayor reviewed the bids, Utility and Axon were invited to demonstrate their product. After consideration, Utility was chosen to be awarded the lease/contract by the Committee; and,

WHEREAS, CAPDD certified Utility as the low-bidder for the project with a total project total of \$166,107.00 not including tax.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF WARD, ARKANSAS, HEREBY DECLARES;

SECTION 1 – AWARD: That Utility Associates, Inc be awarded the lease/contract to provide Body-Worn and In-Car Cameras and associated systems as outlined in their bid form (attached) for a five (5) year lease/contract, and authorizes the Mayor or City Clerk to sign any and all documents to execute same.

SECTION 2 – FUNDING SOURCE: The use of Police Department Operational and/or Reserve Funds is hereby approved and appropriated to complete the project and the respective budgets are amended thereto.

¹ \$37,500 for Body-Worn Cameras and \$37,500 for In-Car Cameras

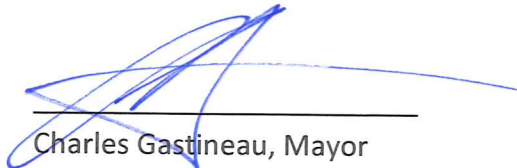
SAID RESOLUTION WAS ADOPTED ON 4-29-25.

Brooke Y, Chapman Y, Hall Absent, Hefner Y, McMinn Y, Ruble Y

YEAS: 5 NAYS: 0

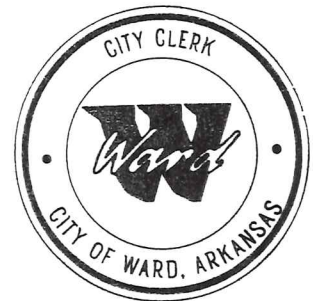
Mayor (if needed) _____

APPROVED:


Charles Gastineau, Mayor

ATTEST:


Krystal Rummel, City Clerk



CITY OF WARD, ARKANSAS - INVITATION TO BID – NOT AN ORDER
PO BOX 237 (405 HICKORY ST), WARD, AR 72176

Sealed bids, subject to the conditions listed on the previous pages, and as may be attached hereto; will be received by the City of Ward until March 16, 2025 and will then be opened publicly at that time. **The City of Ward an Equal Opportunity/Affirmative Action Employer**

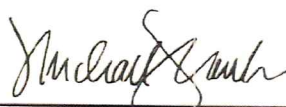
Description	Quantity	Unit	Unit Price	Amount
The City of Ward ("City" and/or "agency") is requesting proposals (bids) for a five (5) year leasing of a Turnkey Body Camera and In-Car Video System (front and rear seat facing camera/storage) for 17 officers and 12 vehicles. Inclusive of all hardware, software licenses, cloud data storage/retrieval, warranty, installation/training, support.	N/A	N/A	N/A	N/A
1st Year Set-Up pricing to furnish new, warranted equipment to make complete working system (5 ea. BWC with Holster Sensors)	5		\$5,115	\$10,230
Year 2 Amount	N/A	N/A	N/A	\$3,836
Year 3 Amount	N/A	N/A	N/A	\$3,836
Year 4 Amount	N/A	N/A	N/A	\$3,836
Year 5 Amount	N/A	N/A	N/A	\$3,836
1 st Year Set-Up pricing to furnish new, warranted equipment to make complete working system (12 ea. In-Car, BWC, Comms, Holster Sensors)	12		\$11,711	\$56,213
Year 2 Amount	N/A	N/A	N/A	\$21,080
Year 3 Amount	N/A	N/A	N/A	\$21,080
Year 4 Amount	N/A	N/A	N/A	\$21,080
Year 5 Amount	N/A	N/A	N/A	\$21,080
Brand Name of Cameras	Body Worn Cameras - EOS by Utility™ In Car DVR/ Router - ROCKET by Utility™			
Brand Name of Computer Equipment/Software	DEMS Software - POLARIS by Utility™			
Attach ALL Warranty Information to this package - Please refer to the Appendix section of this Proposal				
The City of Ward reserves the right to accept or reject, split any and all or any part of any bid				
Bid must be signed or bid will be rejected				
Email Address for Proposal	mnark@utility.com			
Phone Number for Proposal	404-816-0300 office. or 1-800-597-4707 toll free			

We, the undersigned, have read all the requirements set forth in this bid proposal including specifications, instructions, conditions and pertinent information regarding the articles being bid on, and we agree to furnish articles, equipment, material and services at the prices stated.

Bidder: Utility Associates, Inc.

Address: 250 E Ponce De Leon Ave., Suite 700

By: _____



(Person Authorized to sign/Title

City/St/Zip: Decatur, GA 30030

Michael J. Nark, President and CEO

Vendor	1st yr BWC	1st Yr In-Car	Total 1st Yr Cost	2-5 Yr BWC	2-5 Yr In-Car	Total 2-5 Yr Cost Per Year	Total 5-Yr Cost
Axon	\$13,328.32	\$24,347.52	\$37,675.84	\$10,828.32	\$24,347.52	\$35,175.84	\$178,379.20
Kustom	\$26,235.00	\$51,823.00	\$78,058.00	\$29,109.00	\$0.00	\$29,109.00	\$194,494.00
Lenslock	\$32,349.50	\$35,982.00	\$68,331.50	\$16,347.62	\$20,989.50	\$37,337.12	\$217,679.98
Motorola			\$75,801.87			\$28,549.03	\$189,997.99
Utility	\$10,230.00	\$56,213.00	\$66,443.00	\$3,836.00	\$21,080.00	\$24,916.00	\$166,107.00